

PLANMILL

Accelerating your success

Smart and web-based CRM, Project, PSA & PSA ERP SaaS solutions for service businesses

What's new in PlanMill R11.0

New look & feel

PlanMill Ltd

October 29, 2008



Index

- ❖ Key highlights
- ❖ New functions overview (1-4)
- ❖ Screen gallery (Eng.)



Key highlights

Summary

- ❖ The release **11.0** includes several new features and enhancements as well as major usability improvements.

New tasks & assignments modules

- ❖ Comprehensive and easy way to manage portfolio and project related tasks and assignments
- ❖ New collaboration and sharing capabilities via text editor, attachments & email notifications
- ❖ Better compatibility with Mozilla Firefox (3.x) or MS Internet Explorer (7.x) browsers

New performance indicators & reports

- ❖ Several new indicators (16) and reports (4) including various chart options based on Flash (Adobe)

Enhancements to core services

- ❖ Enhanced list view capabilities i.e. support for categories, intervals and icons
- ❖ Updated way of handling multiple currencies

General availability

- ❖ PlanMill SaaS customers: From **29.10.2008**
- ❖ PlanMill On-Premise customers: **11/2008**

New functions overview 1/4

Project space: Tasks module

- ❖ Input: Form based task & milestone management
- ❖ Assignments: Assign up to 100 performers (person and/or team) incl. planned work amount (h or %)
- ❖ Filters: Easy way to analyze your data
- ❖ List view: Categorized way to show tasks & milestones
- ❖ My column: Personalize your own list view related columns
- ❖ Collaboration: Attachments, email notification and description field for work instructions
- ❖ Indicator: Planned work vs. Forecasted work including difference
- ❖ Gantt: Filters, four (4) different (year, quarter, month, week) zoom levels & view PDF
- ❖ Parent/sub tasks: Support for unlimited levels of hierarchies
- ❖ Dependencies: Support for Finish to Start (FS)
- ❖ Status: Set values automatically and/or manually (ie. 50 % complete, 75 % complete, approved)
- ❖ Duty type filter for off duty and administrative duty related analysis
- ❖ Misc: Fully compatible with Plan module (Java applet)

New functions overview 2/4

Project space: Assignments module

- ❖ Input: Form based assignment management
- ❖ Assignments: Assign unlimited performers (person and/or team)
- ❖ List view: Categorized way to show performers & assignments
- ❖ Collaboration: Email notification
- ❖ Gantt: Filters, four (4) different zoom levels (year, quarter, month, week) & view PDF
- ❖ Misc: Fully compatible with Plan (Java applet) module
- ❖ Tasks related Gantt view
- ❖ Planned vs. Forecasted work related indicators

Projects (tab)

- ❖ Project level Planned vs. Forecasted work related indicator
- ❖ Project manager filter (list view)

Misc.

- ❖ Accounts tab/Industry classification: Updated based on upcoming [WTO/EUROSTAT 2009](#) standard values
- ❖ Email notification headers updated ie. Task notification: BI Workshop (Project ID: 12345 / BillionMill Inc)

New functions overview 3/4

Finance indicators (4)

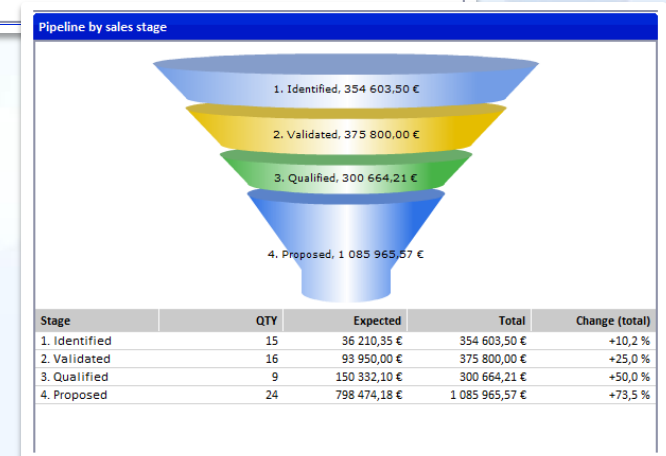
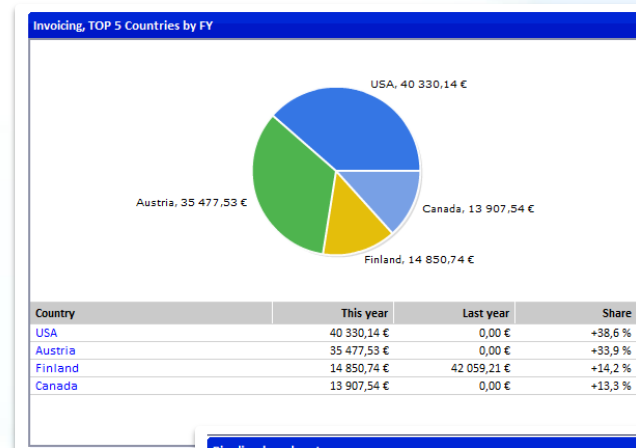
- ❖ Backlog TOP 5 revenue types by FY
- ❖ Backlog TOP 5 customers by FY
- ❖ Invoicing TOP 5 industries by FY
- ❖ Invoicing TOP 5 sales executive by FY

Sales indicators (2)

- ❖ Won opportunities TOP 5 sales executive by FY
- ❖ Pipeline by sales stage (Funnel chart)

Service indicators (6)

- ❖ New requests, TOP 5 customers by FY
- ❖ Closed requests, TOP 5 customers by FY
- ❖ New support requests, TOP 5 customers by FY
- ❖ Closed support requests, TOP 5 customers by FY
- ❖ New service order requests, TOP 5 customers by FY
- ❖ Closed service order requests, TOP 5 customers by FY



New functions overview 4/4

Project indicator

- ❖ New non-billable projects by month

Account summary indicator

- ❖ Net sales quarterly analysis by sales account (last 5 quarters)

Project space indicator

- ❖ Hours reported by last 6 months (billable vs. non-billable)

Portfolio space indicator

- ❖ Hours reported by last 6 quarters (billable vs. non-billable)



Screen Gallery R11.0



My workspace

My workspace Welcome Thomas Hood.

[My settings](#) [Help](#) [Log out](#)

My workspace
23.10.2008, 18:0

Sales Collaboration Projects HR Modules

Indicators Actions Accounts Contacts Opportunities Requests Campaigns

New action New account New contact New opportunity New request New project New portfolio New user New team New competence New expense

Portfolios

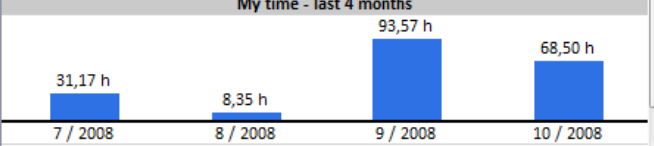
- + Recently viewed projects (10)
- + Projects (581)
- + Accounts (355)
- + Contacts (719)
- + Teams (7)

My performance indicators

	This month	Last month	Change
My time	68,50 h	93,25 h	-26,5 %
My billable time	54,50 h	71,75 h	-24,0 %
My team's time	68,50 h	93,25 h	-26,5 %
My team's billable time	54,50 h	71,75 h	-24,0 %
All time	120,00 h	180,25 h	-33,4 %
All billable time	96,00 h	154,75 h	-38,0 %
All expenses	429,90 €	10,00 €	+4199,0 %
My customers' revenue	0,00 €	0,00 €	+0,0 %
All revenue	0,00 €	0,00 €	+0,0 %
All new opportunities	65 000,00 €	0,00 €	+100,0 %
All won opportunities	0,00 €	0,00 €	+0,0 %

	This week	Last week	Last 4 weeks
My balance	-4910,78 h	-4913,28 h	-4851,28 h

My time - last 4 months



Reports

- + My reports (12)
- + Portfolio analysis (15)
- + Invoicing (18)
- + Time & expense (15)
- + Resources & utilization (19)
- + Sales & service (23)
- + Update reports (9)
- + List reports (5)
- + Other (4)

What's new

- + Time & expenses (1)
- + Misc. (1)
- + Marked as read (1)

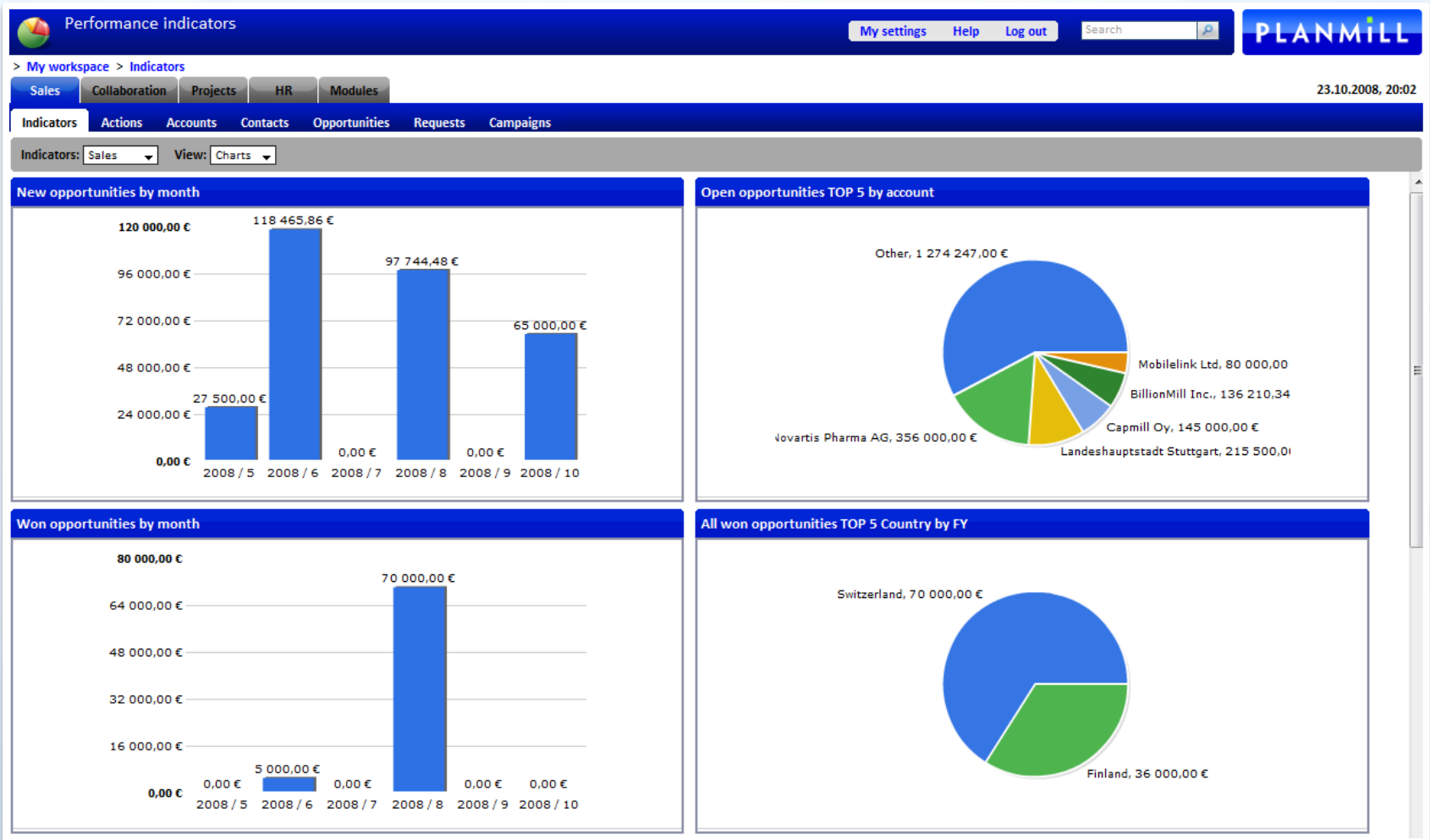
Reminders

- + Time & expenses (46)
- + Actions & requests (174)
- + Opportunities (62)
- + Revenues (8)
- + Marked as read (2)

Useful links

- + PlanMill related links (8)

Indicators



Accounts list view

Accounts
There are 355 active accounts.
My settings Help Log out
PLANMILL

> My workspace > Accounts
23.10.2008, 20:14

Sales Collaboration Projects HR Modules

Indicators Actions Accounts Contacts Opportunities Requests Campaigns

New account Set active Set inactive Delete selected Export to MS Excel My columns

View by: Owner: Type: Industry: Country: City:

Accounts: [All](#) | [A](#) | [B](#) | [C](#) | [D](#) | [E](#) | [F](#) | [G](#) | [H](#) | [I](#) | [J](#) | [K](#) | [L](#) | [M](#) | [N](#) | [O](#) | [P](#) | [Q](#) | [R](#) | [S](#) | [T](#) | [U](#) | [V](#) | [W](#) | [X](#) | [Y](#) | [Z](#) | [Å](#) | [Ä](#) | [Ö](#) | 0-9 Search view: [Submit](#) Rows:

Total: 10 Page 1 of 1

☐	🔒	Account	Address	Country	Phone	Website	Type	Owner	Revenue this year	Revenue last year
<input type="checkbox"/>	<input type="checkbox"/>	(edit) Acme Technologies Ltd	1st Avenue New York	USA			Customer	Hood, Thomas	2 103,85 €	0,00 €
<input type="checkbox"/>	<input type="checkbox"/>	(edit) Basilea Pharmaceutica AG	Grenzacherstrasse 487 4005 Basel	Switzerland	+41 61 6061 111	http://www.basilea.com	Customer	Hood, Thomas	0,00 €	0,00 €
<input type="checkbox"/>	<input type="checkbox"/>	(edit) BillionMill Inc.	4428 California Street San Francisco, CA 94118	USA	+1-415-738-8906	http://www.planmill.com	Customer	Hood, Thomas	18 667,56 €	0,00 €
<input type="checkbox"/>	<input type="checkbox"/>	(edit) Centris AG	Grabackerstrasse 3 CH-4502 Solothurn	Switzerland		http://www.centris.ch	Customer	Hood, Thomas	0,00 €	0,00 €
<input type="checkbox"/>	<input type="checkbox"/>	(edit) Global Intelligence Alliance Group Oy	Itämerenkatu 5 00180 Helsinki	Finland		http://www.globalintelligence.com	Customer	Hood, Thomas	0,00 €	0,00 €
<input type="checkbox"/>	<input type="checkbox"/>	(edit) Global Intelligence Alliance NA Inc.	133 Richmond Street West, Suite 402 Toronto, Ontario M5H 2L3	Canada			Customer	Hood, Thomas	13 492,80 €	0,00 €
<input type="checkbox"/>	<input type="checkbox"/>	(edit) Lassila & Tikanoja Oyj	PL 28 00441 Helsinki	Finland	+358-10-636 111	http://www.lassila-tikanoja.fi	Customer	Hood, Thomas	0,00 €	3 001,60 €
<input type="checkbox"/>	<input type="checkbox"/>	(edit) Madsoft Solutions Oy	Äyritie 12 B 01510 Vantaa	Finland	+358-9-8362 210	http://www.madsoft.fi	Customer	Hood, Thomas	-12 345,00 €	0,00 €
<input type="checkbox"/>	<input type="checkbox"/>	(edit) Profteam Consulting Ltd	Lars Sonckin kaari 10 02150 Espoo	Finland			Customer	Hood, Thomas	1 155,00 €	0,00 €
<input type="checkbox"/>	<input type="checkbox"/>	(edit) Zillion Oy	Paciuksenkatu 10 00270 Helsinki	Finland	+350-9-4774 1610	http://www.zillion.fi	Customer	Hood, Thomas	0,00 €	0,00 €
									23 074,21 €	3 001,60 €

Requests list view


Requests
 You have 32 open requests.

[My settings](#) [Help](#) [Log out](#)

> My workspace > Requests

23.10.2008, 19:36

[Sales](#) [Collaboration](#) [Projects](#) [HR](#) [Modules](#)

[Indicators](#) [Actions](#) [Accounts](#) [Contacts](#) [Opportunities](#) [Requests](#) [Campaigns](#)

[New request](#) [Set completed](#) [Delete selected](#) [Export to MS Excel](#)
My columns

View by: Type: Status: Account:

Project: Performer: Interval: - by [Submit](#)

Search view: [Submit](#) Rows:

Total: 32 Page 1 of 1

		Created	ID	Subject	Contact	Account	Type	Priority	Status	Performer(s)	Planned	Reported	Deadline	Completed
<input type="checkbox"/>	(edit)	22.10.2008 15:52	447	R11.0 fine-tuning items: Go live - Tue 28.10.2008	Hood, Daniel Jr	BillionMill Inc.	1. Support	3. Medium	1. Received	Hood, Thomas	0,00 h	0,00 h	28.10.2008	
<input type="checkbox"/>	(edit)	22.10.2008 14:04	446	Testing currency	Schulte, Thomas	Centris AG	1. Support	3. Medium	2. In progress	Hood, Thomas	10,00 h	4,00 h	29.10.2008	
<input type="checkbox"/>	(edit)	22.10.2008 14:03	445	Programming Flash	Schulte, Thomas	Centris AG	6. Ordered	3. Medium	2. In progress	Hood, Thomas	20,00 h	3,00 h	31.10.2008	
<input type="checkbox"/>	(edit)	22.10.2008 13:48	444	CRM indicators (3)	Schulte, Thomas	Centris AG	1. Support	3. Medium	2. In progress	Hood, Thomas	20,00 h	2,00 h	31.10.2008	
<input type="checkbox"/>	(edit)	21.10.2008 19:25	443	BI chart for indicators	Schulte, Thomas	Centris AG	6. Ordered	3. Medium	2. In progress	Hood, Thomas... (2)	10,00 h	5,00 h	24.10.2008	
<input type="checkbox"/>	(edit)	24.09.2008 12:32	440	Support testing III	Hood, Robin	PlanMill Ltd	1. Support	3. Medium	1. Received	Performer(s) (2) Hood, Thomas Niinioja, Marjukka	0,00 h	0,00 h	18.10.2007	
<input type="checkbox"/>	(edit)	24.09.2008 12:26	432	Work estimate II	Hood, Daniel Jr	BillionMill Inc.	5. Work estimate	3. Medium	1. Received	Hood, Thomas Niinioja, Marjukka	0,00 h	0,00 h	27.09.2008	
<input type="checkbox"/>	(edit)	24.09.2008 12:00	413	BI chart IV	Doe, John	Acme Technologies Ltd	4. New feature	3. Medium	1. Received		0,00 h	0,00 h	27.09.2008	
<input type="checkbox"/>	(edit)	24.09.2008 12:00	412	BI chart III	Doe, John	Acme Technologies Ltd	5. Work estimate	3. Medium	1. Received		0,00 h	0,00 h	27.09.2008	
<input type="checkbox"/>	(edit)	24.09.2008 11:55	409	PlanMill PBM Workshop II	Schulte, Thomas	Centris AG	6. Ordered	3. Medium	2. In progress		0,00 h	0,00 h	16.06.2008	
<input type="checkbox"/>	(edit)	24.09.2008 11:53	405	Req. testing I	Hood, Robin	PlanMill Ltd	1. Support	3. Medium	1. Received	Hood, Thomas	0,00 h	0,00 h	18.10.2007	

Projects list view

Projects There are total of 414 projects in execution.

[My settings](#) [Help](#) [Log out](#)

> My workspace > Projects
23.10.2008, 19:34

Projects Time Expenses

New project Export to MS Excel
My columns

View by: Portfolio: Project manager:

Account: Billing type: Interval: - by [Submit](#) Search view: [Submit](#)

Rows:

Total: 14 Page 1 of 1

Name (ID)	Invoiced	Planned work	Actual work	Remaining work	Forecasted work	Account	Start	Finish	Billing type	Status	Project manager	Account owner
BillionMill/ PlanMill PSA ERP Deployment (12655)	0,00 €	333,00 h	92,00 h	251,08 h	343,08 h	BillionMill Inc.	29.11.2006	20.11.2008	Time based	Execution	Niinioja, Marjukka	Hood, Thomas
BillionMill/PlanMill CRM Deployment	0,00 €	75,00 h	7,25 h	67,75 h	75,00 h	Saasmill Ltd	12.08.2008	30.09.2008	Time based	Execution	Hood, Thomas	Hood, Thomas
BillionMill/PlanMill Project Deployment (12639)	15 775,70 €	1945,73 h	161,43 h	1966,30 h	2127,73 h	BillionMill Inc.	15.04.2008	02.11.2009	Time based	Execution	Hood, Thomas	Hood, Thomas
Centris/PSA Deployment (12637)		0 h	62,02 h	76,00 h	138,02 h	Centris AG	01.05.2008	31.12.2008	Time based	Execution	Hood, Thomas	Hood, Thomas
Documenta/PlanMill PSA Services (12605)		0 h	78,43 h	25,45 h	103,88 h	Documenta Oy	25.10.2007	01.04.2008	Fixed	Execution	Hood, Thomas	Hood, Robin
Dokia/PlanMill 10 Online (12449)	30 012,30 €	93,00 h	34,00 h	25,00 h	59,00 h	Dokia Plc	22.02.2006	31.03.2006	Time based	Execution	Hood, Robin	Hood, Robin
FE/Consulting services (12458)	2 726,60 €	64,50 h	33,00 h	19,50 h	52,50 h	Fifth Element Oy	06.03.2006	19.03.2006	Time based	Execution	Hood, Robin	Hood, Robin
G3/PlanMill 10 Deployment	2 004,10 €	177,00 h	159,75 h	77,25 h	237,00 h	G3-team Oy	08.02.2006	15.06.2007	Time based	Execution	Hood, Robin	Hood, Robin
Gforce/Security consulting 2008 (12630)	0,00 €	26,00 h	8,20 h	33,30 h	41,50 h	Gforce Oy	20.05.2008	05.07.2008	Time based	Execution	Suonio, Titta	Hood, Robin
GIA/PlanMill PSA O-D Service (12619)	8 280,00 €	10,00 h	43,05 h	0,00 h	43,05 h	Global Intelligence Alliance Group Oy	01.01.2008	02.01.2009	Time based	Execution	Hood, Thomas	Hood, Thomas
PlanMill PSA 10 (3285)	3 976,10 €	2854,08 h	5474,78 h	8448,68 h	13923,47 h	Morning Digital Design Oy	01.12.2003	19.10.2008	Time based	Execution	Brunnsberg, André	Hood, Robin
Profteam Consulting/PSA Deployment (12629)	1 155,00 €	30,00 h	30,93 h	13,07 h	44,00 h	Profteam Consulting Ltd	12.05.2008	31.07.2008	Time based	Execution	Suonio, Titta	Hood, Thomas

Project space summary view

Project space of 'BillionMill/PlanMill Project Deployment (12639)'
 Last modified by 'Hood, Thomas', 22.10.2008 15:55:01

[My settings](#) [Help](#) [Log out](#)

> My workspace > Overview
23.10.2008, 19:40

Overview
Tasks
Assignments
Plan
Team
Revenues
Expenses
Purchases
Hours
Documents
Messages
Requests
Actions
Opportunities
>>

Edit project
Update project from MS Project
Expand
Collapse
View PDF

Project information

Name:	BillionMill/PlanMill Project Deployment	Project ID:	12639
Status:	Execution	Billing type:	Time based
Project type:	Project	Parent portfolio:	BillionMill
Project manager:	Hood, Thomas	Work completeness:	7,0 %
Start:	15.04.2008	Finish:	02.11.2009
Duration:	405,00 d	Next milestone:	Go Live: 1.10.2008 - 04.11.2008
All tasks:	36	Open tasks:	32
Completed tasks:	4	Late tasks:	16
Billable work:	179,75 h	Non-billable work:	9,00 h
Created by:	Hood, Thomas	Modified by:	Hood, Thomas
	13.06.2008 13:22		22.10.2008 15:55

Hours reported

Billing information (1)

Customer:	BillionMill Inc.	Key contact:	Hood, Daniel Jr
Address:	4428 California Street San Francisco, CA 94118	Reference/PO-number:	Finance/Hood Robin
Country:	USA	Terms of payment:	30 days net
Supplier:	PlanMill Ltd		

Indicators (1)

Budgeted revenue:	11 679,51 €	Forecasted revenue:	91 521,53 €	Actual revenue:	71 075,19 €	Invoiced:	18 667,56 €
Budgeted profit:	10 900,88 €	Forecasted profit:	37 502,26 €	Actual profit:	61 862,05 €		
Budgeted total cost:	3 387,06 €	Forecasted total cost:	54 019,27 €	Actual total cost:	9 213,14 €		
Budgeted work:	100,00 h	Forecasted work:	2127,73 h	Actual work:	161,43 h	Reported time:	188,75 h
Budgeted work cost:	778,63 €	Forecasted work cost:	53 120,64 €	Actual work cost:	8 314,51 €		
Budgeted expense:	272,52 €	Forecasted expenses:	120,00 €	Actual expenses:	120,00 €		
Budgeted purchase:	2 335,90 €	Forecasted purchases:	778,63 €	Actual purchases:	778,63 €		

Tasks list view

Project space of 'BillionMill/PlanMill Project Deployment (12639)'
Last modified by 'Hood, Thomas', 22.10.2008 15:55:01

[My settings](#) [Help](#) [Log out](#)
PLANMILL

> My workspace > Tasks
23.10.2008, 13:56

Overview **Tasks** Assignments Plan Team Revenues Expenses Purchases Hours Documents Messages Requests Actions Opportunities >>

New task View gantt chart Schedule work Report hours Weekly availability Expand Collapse Export to MS Excel Export to MS Project My columns

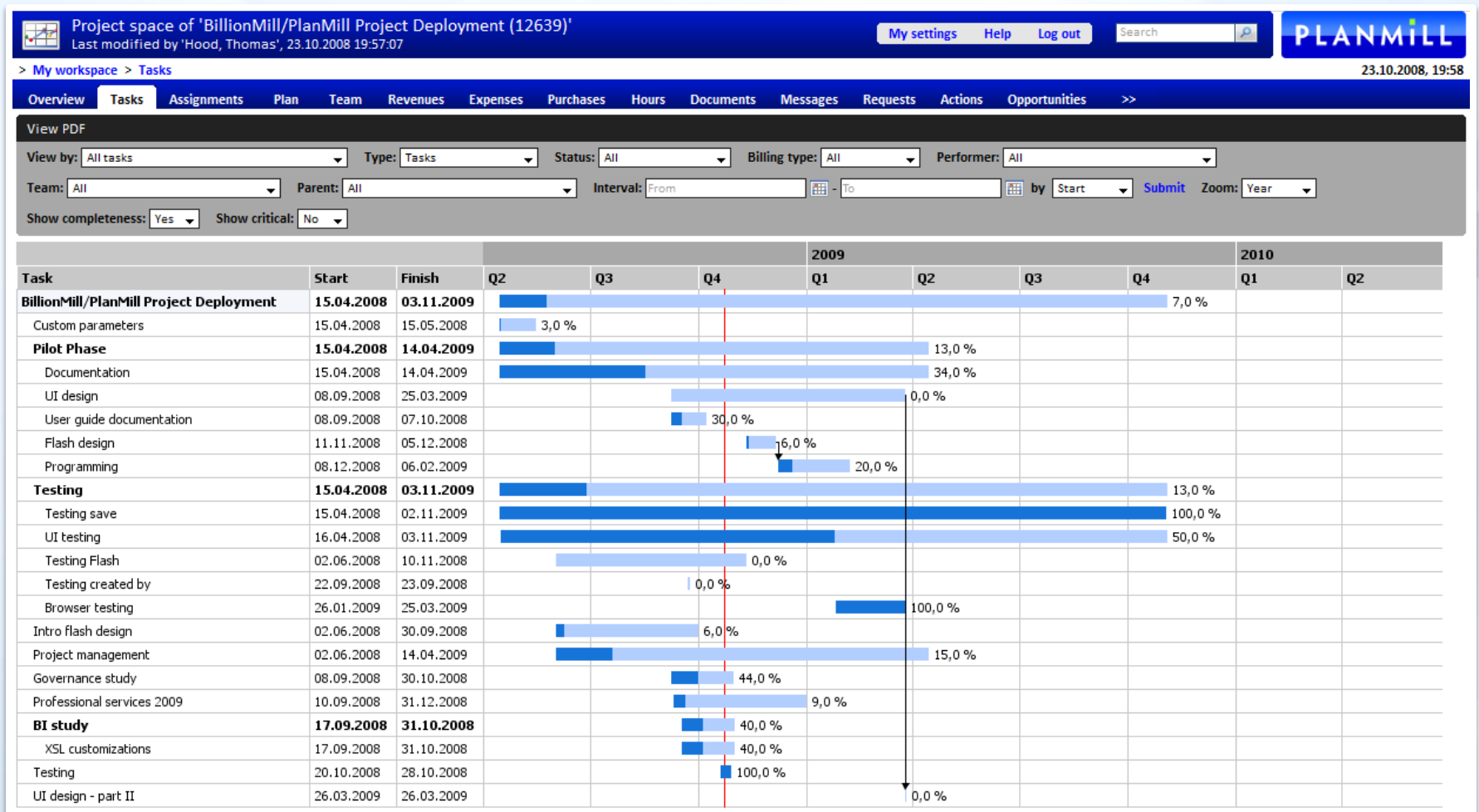
View by: All tasks Type: All Status: All Billing type: All Performer: All Team: All

Parent: All Interval: From - To by Start Submit Search view: Submit

Total: 36

Task	Start	Finish	Duration	Planned	Reported	Accepted	Remain	Forecast	Billable	Non-billable	Performer(s)	Unit price	Billing type	Completeness
[-] BillionMill/PlanMill Project Deployment	15.04.2008	02.11.2009	405,00 d	1945,73 h	185,75 h	161,43 h	1966,30 h	2127,73 h	179,75 h	9,00 h	Hood, Thomas		Time based	7,0 %
[-] + Testing	15.04.2008	02.11.2009	405,00 d	79,37 h	15,00 h	11,00 h	137,67 h	148,67 h	15,00 h	0,00 h	Brunnsberg, André		Non-billable	7,0 %
[-] Custom parameters	15.04.2008	15.05.2008	23,00 d	22,00 h	5,00 h	5,00 h	148,00 h	153,00 h	5,00 h	0,00 h	Brunnsberg, André		Time based	3,0 %
[-] + Pilot Phase	15.04.2008	14.04.2009	261,00 d	211,00 h	57,75 h	37,43 h	175,40 h	212,83 h	57,75 h	0,00 h			Non-billable	17,0 %
[-] Flash design ala Nitro	31.05.2008	30.09.2008	87,00 d	20,00 h	2,00 h	2,00 h	30,00 h	32,00 h	5,00 h	0,00 h	Brunnsberg, André... (3)	110,00 €	Time based	6,0 %
[-] Project management	31.05.2008	14.04.2009	227,00 d	26,60 h	5,00 h	5,00 h	26,47 h	31,47 h	5,00 h	0,00 h	Brunnsberg, André... (2)	101,22 €	Time based	15,0 %
[-] Acceptance	08.2008	1,00 d	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h			Non-billable	0,0 %
[-] Governance study	10.2008	39,00 d	46,05 h	24,00 h	24,00 h	30,05 h	54,05 h	24,00 h	0,00 h	0,00 h	Brunnsberg, André... (3)		Time based	44,0 %
[-] Professional services 2009	10.09.2008	31.12.2008	81,00 d	130,72 h	12,00 h	12,00 h	118,72 h	130,72 h	12,00 h	0,00 h	Brunnsberg, André... (2)	65,00 €	Time based	9,0 %
[-] [-] BI study	17.09.2008	31.10.2008	33,00 d	50,00 h	20,00 h	20,00 h	30,00 h	50,00 h	18,00 h	2,00 h			Time based	40,0 %
[-] XSL customizations	17.09.2008	31.10.2008	33,00 d	50,00 h	20,00 h	20,00 h	30,00 h	50,00 h	18,00 h	2,00 h	Brunnsberg, André... (3)		Time based	40,0 %
[-] Testing	20.10.2008	28.10.2008	7,00 d	0,00 h	9,00 h	9,00 h	0,00 h	9,00 h	2,00 h	7,00 h	Hood, Thomas	135,00 €	Time based	100,0 %
[-] Go Live: 1.10.2008	04.11.2008	04.11.2008	1,00 d	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h			Non-billable	0,0 %
[-] UI design - part II	26.03.2009	12.07.2008	0,00 d	40,00 h	0,00 h	0,00 h	40,00 h	40,00 h	0,00 h	0,00 h		110,00 €	Time based	0,0 %
[-] Request ID 396, Custom indicators	28.08.2008	30.09.2008	24,00 d	30,00 h	0,00 h	0,00 h	30,00 h	30,00 h	0,00 h	0,00 h	Hood, Robin	145,00 €	Time based	0,0 %

Gantt view



Time sheet

Time sheet, Week 43, 20.10.2008 - 26.10.2008
My settings Help Log out
Search
PLANMILL

> My workspace > Time sheet
22.10.2008, 16:06

Time sheet Expense sheet

Save Delete selected Set passive Set active Lock week Unlock week New task/assignment New expense Expand Collapse Graph

View by: All tasks created or time reported last 7 days
Person: Hood, Thomas
Project: All execution projects
Billing type: All
Days: 7

Week: < 43 2008 >
6 new tasks (★)
Balance: -4906,28 h (09.09.2004 - 22.10.2008)

Task	Deadline	Mon 20	Tue 21	Wed 22	Thu 23	Fri 24	Sat 25	Sun 26	Remain	Status	Task type	Assigned
BillionMill/ PlanMill PSA ERP Deployment (12655)												
Project management	20.11.2008	4,00							19,58 h	3. In progress	Time based	Personal
BillionMill/PlanMill Project Deployment (12639)												
Request ID 447, R11.0 fine-tuning items: Go live - Tue 28.10.2008 ★	28.10.2008								0,00 h	1. Received	Non-billable	Personal
BI study \ XSL customizations	31.10.2008	2,00							5,00 h	3. In progress	Time based	Personal
BillionMill/PlanMill Project Deployment	02.11.2009								0,00 h		Time based	Personal
Testing ★	28.10.2008	6,00		3,00					0,00 h	4. Completed	Time based	Personal
Centris/PSA Deployment (12637)												
Request ID 443, BI chart for indicators ★	25.10.2008		4,00	1,00					6,00 h	2. In progress	Time based	Personal
Request ID 444, CRM indicators (3) ★	01.11.2008			2,00					20,00 h	2. In progress	Time based	Personal
Request ID 445, Programming Flash ★	31.10.2008		2,00	1,00					20,00 h	2. In progress	Time based	Personal
Request ID 446, Testing currency ★	29.10.2008		1,00	3,00					10,00 h	2. In progress	Time based	Personal
Consulting & support work 2008	31.12.2008			0,50					0,00 h	4. Completed	Time based	Personal
3 (10)	Total:	12,00	7,00	10,50	0,00	0,00	0,00	0,00	29,50 h / 7 days			65,50 h /mth
	Billable:								29,50 h / 7 days (100,0 %)			51,50 h /mth (78,6 %)
	Non-billable:								0,00 h / 7 days (0,0 %)			14,00 h /mth (21,4 %)

Legend: Task late Accepted Preliminary Multiple time reports Locked Weekend and holidays

1 Add new time report

Reported Comment

Overtime Overtime comment

Work schedules

Work schedules, Week 43 - 4, 20.10.2008 - 25.01.2009
 View and edit assigned work

[My settings](#) [Help](#) [Log out](#)

> [My workspace](#) > [Work schedules](#)
22.10.2008, 21:31

Save New task/assignment < Previous 4 weeks Next 4 weeks > Set passive Set active Expand Collapse View by day View by month

View by: Order by: Project status: Person:

Team: Project:

Portfolio:

Week: 2008

	Person	Project	Task	W 43	W 44	W 45	W 46	W 47	W 48	W 49	W 50	W 51	W 52	W 1	W 2	W 3	W 4	Scheduled	Assigned
<input type="checkbox"/>	+	Brunnsberg, André		17,46 h	21,46 h	15,88 h	16,74 h	16,95 h	16,95 h	22,88 h	18,21 h	18,21 h	12,62 h	11,86 h	2,33 h	2,33 h	2,33 h	261,95 h	
<input type="checkbox"/>	+	Hood, Thomas		38,93 h	44,46 h	6,65 h	6,99 h	6,36 h	3,50 h	3,50 h	3,92 h	3,92 h	2,35 h	3,15 h	2,00 h	2,00 h	2,00 h	19,59 h	
<input type="checkbox"/>	+	Loikkanen, Antti		0,92 h	0,78 h	0,25 h	0,05 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	
<input type="checkbox"/>	+	Niinioja, Marjukka		9,17 h	4,05 h	3,58 h	6,72 h	6,82 h	4,08 h	4,08 h	0,17 h	0,17 h	0,10 h	0,17 h	0,17 h	0,17 h	0,17 h	0,00 h	
<input type="checkbox"/>	+	Nordlund, Christer		8,32 h	8,32 h	9,54 h	9,54 h	9,54 h	9,54 h	9,10 h	9,10 h	9,10 h	5,46 h	5,52 h	0,17 h	0,17 h	0,17 h	450,00 h	
<input type="checkbox"/>	+	Suonio, Titta		2,92 h	2,80 h	0,00 h	5,27 h	6,58 h	6,58 h	6,58 h	1,17 h	1,17 h	0,70 h	1,17 h	1,17 h	1,17 h	1,17 h	0,00 h	
<input type="checkbox"/>	+	Team: Graphical designers		0,33 h	0,33 h	0,33 h	0,33 h	0,33 h	0,33 h	0,33 h	0,33 h	0,33 h	0,20 h	0,33 h	0,33 h	0,33 h	0,33 h	0,00 h	
<input type="checkbox"/>	+	Team: Sales Team (CC 1000)		0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	
<input type="checkbox"/>	+	Team: Support Team		0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	
Total: 9 (42)																			

Reports 1/2

Revenues summary by month											
Sort by default											
Export Sort by default Expand Collapse MS Excel Web Query											
Invoice status: <input type="text" value="In billing (1,2,3)"/>		Type: <input type="text" value="All"/>		Billing rule: <input type="text" value="All"/>		Project manager teams: <input type="text" value="All"/>		Project managers: <input type="text" value="Hood, Thomas"/>			
Customers: <input type="text" value="All"/>			Owner: <input type="text" value="All"/>		Year: <input type="text" value="2008"/>	Period (dd.mm.yyyy): <input type="text" value=""/>		-	<input type="text" value="submit"/>	Currency: <input type="text" value="-"/>	
Export: <input type="text" value="All"/>		Rows: <input type="text" value="1000"/>									
Total: 39											
Year/Month	Date	Customer	Project	Revenue item	Project manager	Billing rule	à price/%	Forecast	Actual	Invoiced	Invoice nu
+ 2008/01 (3)								9 553,91 €	9 000,00 €	0,00 €	
+ 2008/02 (1)								518,18 €	0,00 €	0,00 €	
+ 2008/03 (1)								553,91 €	0,00 €	0,00 €	
+ 2008/04 (4)								13 477,50 €	13 350,00 €	0,00 €	
+ 2008/05 (4)								13 692,20 €	14 861,71 €	0,00 €	
+ 2008/06 (6)								21 020,06 €	18 989,93 €	0,00 €	
+ 2008/07 (3)								9 000,00 €	9 000,00 €	0,00 €	
+ 2008/08 (3)								14 581,40 €	14 581,40 €	0,00 €	
+ 2008/09 (2)								9 752,73 €	6 813,86 €	0,00 €	
+ 2008/10 (5)								21 914,11 €	16 911,11 €	0,00 €	
- 2008/11 (3)								18 693,11 €	10 360,01 €	0,00 €	
30.11.2008		BillionMill Inc.	BillionMill/PlanMill Project Deployment (12639)	Sales services 11/2008	Hood, Thomas	Hours, expenses & purchases	116,80 €	9 951,46 €	1 618,36 €	0,00 €	
30.11.2008		Centris AG	Centris/PSA Deployment (12637)	PlanMill PSA Suite for 120 Users 12/2008-2/2009	Hood, Thomas	Fixed revenue	0,00 €	2 741,64 €	2 741,64 €	0,00 €	
30.11.2008		Documenta Oy	Documenta/PlanMill PSA Services (12605)	MS Exchange.fi for 100 user 12/2008-2/2009	Hood, Thomas	Fixed revenue	0,00 €	6 000,00 €	6 000,00 €	0,00 €	
- 2008/12 (4)								11 730,64 €	4 600,00 €	0,00 €	
15.12.2008		Documenta Oy	Documenta/PlanMill PSA Services (12605)	PlanMill SW 12/2008-11/2009	Hood, Thomas	Fixed revenue	0,00 €	1 000,00 €	1 000,00 €	0,00 €	
31.12.2008		BillionMill Inc.	BillionMill/PlanMill Project Deployment (12639)	PlanMill PSA Suite ODS for 50 Users, 1-3/2009	Hood, Thomas	Fixed revenue	0,00 €	0,00 €	0,00 €	0,00 €	
31.12.2008		BillionMill Inc.	BillionMill/PlanMill Project Deployment (12639)	Sales services 12/2008	Hood, Thomas	Hours, expenses & purchases	0,00 €	7 130,64 €	0,00 €	0,00 €	
31.12.2008		Saasmill Ltd	BillionMill/PlanMill CRM Deployment	PlanMill PSA Suite ODS for 30 Users, 1-3/2009	Hood, Thomas	Fixed revenue	0,00 €	3 600,00 €	3 600,00 €	0,00 €	
Total sum								144 487,77 €	118 468,01 €	0,00 €	

Reports 2/2

Time reports monthly by person																PLANMILL	
Sort by default																	
Export Sort by default Expand Collapse View graph																	
Year: 2008		Invoice type: All		Team: All		Person: All		Portfolio: A. Customer portfolio 2 \ BillionMill									
Project (ID): All		Status: All		Chart: -		Export: All		Rows: 1000									
Total: 33																	
Person	Project (ID)	Task	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Share	
+	Brunnsberg, André (11)		0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	3,00 h	8,00 h	4,00 h	12,00 h	30,00 h	0,00 h	0,00 h	57,00 h	19,3 %	
-	Hood, Thomas (16)		0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	7,00 h	21,00 h	8,25 h	66,75 h	51,00 h	0,00 h	0,00 h	154,00 h	52,2 %	
	+	BillionMill/ PlanMill PSA ERP Deployment (12655) (2)	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	6,00 h	11,00 h	0,00 h	0,00 h	17,00 h	5,8 %	
	+	BillionMill/PlanMill CRM Deployment (1)	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,25 h	0,00 h	0,00 h	0,00 h	0,00 h	0,25 h	0,1 %	
	-	BillionMill/PlanMill Project Deployment (12639) (13)	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	7,00 h	21,00 h	8,00 h	60,75 h	40,00 h	0,00 h	0,00 h	136,75 h	46,4 %	
		BillionMill/PlanMill Project Deployment										11,00 h			11,00 h	3,7 %	
		Documentation						2,00 h				20,65 h			22,65 h	7,7 %	
		Flash design								5,50 h	0,10 h				5,60 h	1,9 %	
		Governance study									24,00 h				24,00 h	8,1 %	
		Intro flash design									2,00 h				2,00 h	0,7 %	
		Professional services 2009									7,00 h				7,00 h	2,4 %	
		Programming							7,00 h	2,50 h					9,50 h	3,2 %	
		Project management						5,00 h							5,00 h	1,7 %	
		Request ID 394, Custom profitability reports (2)							14,00 h						14,00 h	4,7 %	
		Testing										9,00 h			9,00 h	3,1 %	
		Testing save									4,00 h				4,00 h	1,4 %	
		User guide documentation									3,00 h				3,00 h	1,0 %	
		XSL customizations										20,00 h			20,00 h	6,8 %	
-	Niinioja, Marjukka (6)		0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	11,00 h	73,00 h	0,00 h	0,00 h	0,00 h	84,00 h	28,5 %	
	-	BillionMill/ PlanMill PSA ERP Deployment (12655) (4)	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	68,00 h	0,00 h	0,00 h	68,00 h	23,1 %	
		Business needs analysis									15,00 h				15,00 h	5,1 %	
		Infrastructure setup									10,00 h				10,00 h	3,4 %	
		Pre-study									20,00 h				20,00 h	6,8 %	
		Process workshop									23,00 h				23,00 h	7,8 %	
	-	BillionMill/PlanMill Project Deployment (12639) (2)	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	11,00 h	5,00 h	0,00 h	0,00 h	0,00 h	16,00 h	5,4 %	
		Browser testing								11,00 h					11,00 h	3,7 %	
		UI testing									5,00 h				5,00 h	1,7 %	
Total sum			0,00 h	0,00 h	0,00 h	0,00 h	0,00 h	10,00 h	29,00 h	23,25 h	151,75 h	81,00 h	0,00 h	0,00 h	295,00 h	100,0 %	

Bubbles theme (new)

My workspace
Welcome Thomas Hood.
My settings Help Log out

PLANMILL

28.10.2008, 14:02

Sales Collaboration Projects HR Modules

Indicators Actions Accounts Contacts Opportunities Requests Campaigns

New action New account New contact New opportunity New request New project New portfolio New user New team New competence New expense

Portfolios

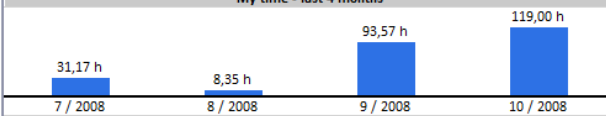
- Recently viewed projects (10)
- Projects (583)
- Accounts (357)
- Contacts (721)
- Teams (7)

My performance indicators

	This month	Last month	Change
My time	119,00 h	93,25 h	+27,6 %
My billable time	76,75 h	71,75 h	+7,0 %
My team's time	119,00 h	93,25 h	+27,6 %
My team's billable time	76,75 h	71,75 h	+7,0 %
All time	221,00 h	180,25 h	+22,6 %
All billable time	161,75 h	154,75 h	+4,5 %
All expenses	423,21 €	10,00 €	+4132,1 %
My customers' revenue	20 869,77 €	0,00 €	+100,0 %
All revenue	20 869,77 €	0,00 €	+100,0 %
All new opportunities	148 667,70 €	0,00 €	+100,0 %
All won opportunities	5 500,00 €	0,00 €	+100,0 %

	This week	Last week	Last 4 weeks
My balance	-4860,28 h	-4865,03 h	-4851,78 h

My time - last 4 months



Reports

- My reports (14)
- Portfolio analysis (15)
- Invoicing (19)
- Time & expense (15)
- Resources & utilization (19)
- Sales & service (23)
- Update reports (10)
- List reports (5)

What's new

- New messages & documents (1)
- Time & expenses (1)
- Misc. (1)
- Marked as read (1)

Reminders

- Time & expenses (46)
- Actions & requests (177)
- Opportunities (57)
- Revenues (9)
- Marked as read (2)

Useful links

- PlanMill related links (8)

Fall theme (new)

My workspace
Welcome Thomas Hood.

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> My workspace
28.10.2008, 14:07

Sales
Collaboration
Projects
HR
Modules

Indicators
Actions
Accounts
Contacts
Opportunities
Requests
Campaigns

New action
New account
New contact
New opportunity
New request
New project
New portfolio
New user
New team
New competence
New expense

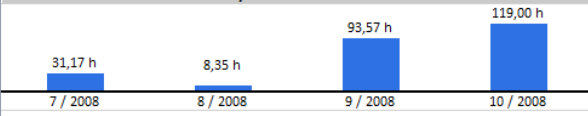
Portfolios

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- Accounts (357)
- Contacts (721)
- Teams (7)

My performance indicators

	This month	Last month	Change
My time	119,00 h	93,25 h	+27,6 %
My billable time	76,75 h	71,75 h	+7,0 %
My team's time	119,00 h	93,25 h	+27,6 %
My team's billable time	76,75 h	71,75 h	+7,0 %
All time	219,00 h	180,25 h	+21,5 %
All billable time	159,75 h	154,75 h	+3,2 %
All expenses	423,21 €	10,00 €	+4132,1 %
My customers' revenue	20 869,77 €	0,00 €	+100,0 %
All revenue	20 869,77 €	0,00 €	+100,0 %
All new opportunities	148 667,70 €	0,00 €	+100,0 %
All won opportunities	5 500,00 €	0,00 €	+100,0 %
	This week	Last week	Last 4 weeks
My balance	-4860,28 h	-4865,03 h	-4851,78 h

My time - last 4 months



Reports

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Useful links

- PlanMill related links (8)

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